

**Profit & Loss [Last Year Analysis]**

January 2024 To March 2024

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	This Year	Last Year	\$ Difference	% Difference
Income				
Course Income	\$565,855.26	\$470,880.71	\$94,974.55	20.2%
Pro Shop Income	\$329,507.99	\$289,056.71	\$40,451.28	14.0%
<b>Total Income</b>	<b>\$895,363.25</b>	<b>\$759,937.42</b>	<b>\$135,425.83</b>	<b>17.8%</b>
Cost Of Sales				
Course Cost of Sales	\$303,767.16	\$287,920.56	\$15,846.60	5.5%
Pro Shop COS	\$239,437.14	\$215,930.80	\$23,506.34	10.9%
<b>Total Cost Of Sales</b>	<b>\$543,204.30</b>	<b>\$503,851.36</b>	<b>\$39,352.94</b>	<b>7.8%</b>
<b>Gross Profit</b>	<b>\$352,158.95</b>	<b>\$256,086.06</b>	<b>\$96,072.89</b>	<b>37.5%</b>
Expenses				
Course Expenses	\$110,460.98	\$108,554.78	\$1,906.20	1.8%
Pro Shop Expenses	\$43,875.09	\$54,410.75	-\$10,535.66	(19.4)%
<b>Total Expenses</b>	<b>\$154,336.07</b>	<b>\$162,965.53</b>	<b>-\$8,629.46</b>	<b>(5.3)%</b>
<b>Operating Profit</b>	<b>\$197,822.88</b>	<b>\$93,120.53</b>	<b>\$104,702.35</b>	<b>112.4%</b>
<b>Total Abnormal Expenses</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>NA</b>
<b>Net Profit/(Loss)</b>	<b>\$197,822.88</b>	<b>\$93,120.53</b>	<b>\$104,702.35</b>	<b>112.4%</b>

This report includes Year-End Adjustments.