

Profit & Loss [Last Year Analysis]

July 2023 To September 2023

| | This Year | Last Year | \$ Difference | % Difference |
|----------------------------|----------------|--------------|---------------|--------------|
| Income | | | | |
| Bar Income | \$638,577.88 | \$559,285.69 | \$79,292.19 | 14.2% |
| Poker Machine Income | \$279,856.09 | \$279,321.07 | \$535.02 | 0.2% |
| Keno Income | \$6,203.89 | \$8,070.90 | -\$1,867.01 | (23.1)% |
| TAB Income | \$7,064.47 | \$6,480.09 | \$584.38 | 9.0% |
| Admin Income | \$142,280.27 | \$126,543.73 | \$15,736.54 | 12.4% |
| Golf Income | \$10,000.00 | \$0.00 | \$10,000.00 | NA |
| Total Income | \$1,083,982.60 | \$979,701.48 | \$104,281.12 | 10.6% |
| Cost Of Sales | | | | |
| Bar Cost of Sales | \$243,616.13 | \$217,097.49 | \$26,518.64 | 12.2% |
| Total Cost Of Sales | \$243,616.13 | \$217,097.49 | \$26,518.64 | 12.2% |
| Gross Profit | \$840,366.47 | \$762,603.99 | \$77,762.48 | 10.2% |
| Expenses | | | | |
| Bar Expenses | \$154,356.35 | \$113,863.06 | \$40,493.29 | 35.6% |
| Poker Machine Expenses | \$58,853.35 | \$39,177.92 | \$19,675.43 | 50.2% |
| Keno Expenses | \$1,761.85 | \$1,722.85 | \$39.00 | 2.3% |
| TAB Expenses | \$4,030.00 | \$3,900.00 | \$130.00 | 3.3% |
| Admin Expenses | \$384,509.55 | \$324,322.43 | \$60,187.12 | 18.6% |
| Members Golf Expenses | \$43,321.79 | \$38,621.05 | \$4,700.74 | 12.2% |
| Total Expenses | \$646,832.89 | \$521,607.31 | \$125,225.58 | 24.0% |
| Operating Profit | \$193,533.58 | \$240,996.68 | -\$47,463.10 | (19.7)% |
| Abnormal Expenses | | | | |
| Depreciation - Renovations | \$40,832.06 | \$39,983.79 | \$848.27 | 2.1% |
| Loan Charges | \$756.16 | \$756.16 | \$0.00 | 0.0% |
| Interest on Bank Loan | \$0.00 | \$4,444.99 | -\$4,444.99 | (100.0)% |
| Total Abnormal Expenses | \$41,588.22 | \$45,184.94 | -\$3,596.72 | (8.0)% |
| Net Profit/(Loss) | \$151,945.36 | \$195,811.74 | -\$43,866.38 | (22.4)% |

This report includes Year-End Adjustments.